



KITIKMEOT RESUPPLY FROM NEAS: THE RELIABLE, CUSTOMER FRIENDLY SEALIFT

October 2014

NEAS GROUP

Nunavut Eastern Arctic Shipping Inc., Nunavik Eastern Arctic Shipping Inc., NEAS Inc.



OVERVIEW: NEAS COMMITMENT TO OPERATIONAL EXCELLENCE

1. About NEAS
2. Reliable Services from Operational Excellence
3. Customer Care and the Better Sealift Experience
4. Sustainable Socio-Economic Development
 - Training and Employment, Investment
5. Better federal government services for the Kitikmeot
 - Improving Safety and Security for Communities
 - Icebreaking
6. Conclusion and Thank You



ABOUT US

- **Shareholders:** Inuit majority owned with local Nunavut enterprises including Merkosak Construction Ltd. and Savik Enterprises Ltd, Makivik Corporation from Nunavik, and Transport Nanuk, a joint venture between publicly traded companies Logistec Corporation and The North West Company.



OUR VALUES: PEOPLE.COMMUNITY.SERVICE



- Our values make us different. They drive us to be better.



INUIT TRAINING, EMPLOYMENT, PROMOTION, EQUITY PARTNERS

- Committed to the North: Inuit training, employment, promotion and meaningful local ownership opportunities.
- We contribute and enable positive local economic development. with Inuit businesses
- Several Inuit employees from the Kitikmeot on NEAS vessels this season, and number of training applicants from the region has increased



GROWING FLEET...





THE ARCTIC GATEWAY: PORT OF VALLEYFIELD



- NEAS Cargo Service Center

- MV Qamutik
- MV Avataq
- MV Umiavut

- NEAS Terminal and Office

- About ½ of all marine cargo to Nunavut goes through Valleyfield



THE ONE-STOP-ARCTIC SEALIFT SHOP: NEAS CARGO SERVICE CENTRE



EXPERIENCE BETTER SERVICE

Nobody understands the importance of dependable PACKAGING solutions better than NEAS.

Marshalling • Distribution • Warehousing • Container Stuffing • Crating
Custom Packaging Solutions • Freight Forwarding

NEAS is the packager of choice for government agencies, the leading retailers, large mining operations, the most important building contractors and construction suppliers, and individual clients who all demand exceptional service.

We offer service excellence, reliable container and packaging solutions, and helpful planning advice.

Let the NEAS team of dedicated professionals help you SUCCEED in the Canadian Arctic.



YOUR ADDRESS FOR ALL YOUR ARCTIC CARGO:
NEAS Cargo Service Centre
950 Boulevard Gerard Cadieux,
Salaberry de Valleyfield, QC J6T 6L4

NEAS
YOUR BEST SEALIFT CHOICE

1-866-908-0807
cargo@neas.ca
www.NEAS.ca



GROWING BUSINESS IN KITIMEOT

NEAS services all communities and regions

Customers: individuals, local communities, stores, construction companies, resource and energy companies, mines, government agencies





GROWING BUSINESS IN KITIKMEOT

- NEAS has been navigating the Northwest Passage and servicing communities and customers across the Kitikmeot since 2009, including Cambridge Bay, Kugluktuk, Gjoa Haven, Taloyoak, Kugaaruk.
- NEAS has tripled volumes in Kitikmeot
- Official sealift carrier for the federal Canadian High Arctic Research Station (CHARS)
- Carrier for DEW line clean-ups in Cape Young, Byron Bay, and Jenny Lind Island
- *We can service your needs too!*



RELIABLE SERVICES FOR YOU

- NEAS Cargo Service Center and the NEAS growing fleet is ready to service all customers in the Kitikmeot
- NEAS services link customers to a competitive and cost effective supply chain
- NEAS guarantees retrograde cargo in the same season
- NEAS is here to service the Kitikmeot region



SEALIFT MADE EASY WITH NEAS



- Online at NEAS.ca, with a click you can:
- Reserve space, apply for a job, register your business and more.
- We are ready to build for the future with the Kitikmeot



CUSTOMER SATISFACTION

- *"... I am writing this message in appreciation for the outstanding service we have had the pleasure of receiving from all different levels of NEAS Inc. I am a Principal of an elementary school in the Kitikmeot Region of Nunavut. We have been working with your company for the past 3 years ... Each of your employees from the packers to the deck hands from the service dept to accounting has always been respectful and amazingly supportive. The students, school team, District Education Authority, and community... would like to thank you and your company for taking such good care of us."*



MARINE SAFETY AND SECURITY ABOVE HIGH-WATER MARK





ABOVE THE HIGH-WATER MARK: AN UNREGULATED ENVIRONMENT





PARTNERS ABOVE THE HIGH-WATER MARK

- No common definitions for marine work areas
- No national standards
- No clear safety and security authorities or rules in and around work areas





NEAS FEDERAL PROPOSAL

Identify. Prioritize. Execute.





BETTER FEDERAL SUPPORT FOR MARINE SERVICES IN KITIKMEOT

- The federal department of Fisheries and Oceans Canada and the Canadian Coast Guard charge user fees to marine vessels who service your communities
- These fees are going up, while service levels are not.
- This season, we lost 6 days waiting for the Coast Guard in the Northwest Passage to service the Kitikmeot
- ...unacceptable service delays for our customers
- We want to talk with you if you want to help let the federal government know your communities deserve better...



WE WANT TO HEAR FROM YOU!

- Please contact us if you want to learn more about the NEAS services, you are interested in equity participation, or if you want to get better government support for marine services in your communities
- Provide me with your card, or email info@neas.ca or call us at 1-877-225-NEAS
- We are here for you.



MV AVATAQ ON *MIGHTY SHIPS*



• **The conditions we operate under are so extreme, the TV show *MIGHTY SHIPS* on the DISCOVERY CHANNEL is featuring the MV AVATAQ navigating to service the Nunavik community of Kuujuuaq.**



REMEMBER: YOU CAN RESERVE
ONLINE AT NEAS.CA



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